

Tuesday – 08/02	Instructor: Roger Rothberg	9:00 AM to 11:30 AM
<u>History of the Mortgage Lending Industry</u> – Banking, Savings and Loans, Banking and Mortgage Brokering are the main source of mortgage loan entities that solicit, process and fund mortgage loans and their relationship to the consumer -		
	cost: \$50.00	2.5 hours of CEU credit

Thursday – 08/04	Instructor: Roger Rothberg	9:00 AM to 11:30 AM
<u>Application/Processing for Loan Agent</u>		
Taking the application is an art form developed to perfect your professionalism with your client's best interest at the center of this necessary process. Know when and were to collect the required support documentation for the client's program as agreed upon by the borrower.		
	Cost: \$55.00*	2.5 hours of CEU credit

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Please call Roger Rothberg 953 – 8690 or
fax in the registration form to 953-8660

Go online to register: www.aimre.com

American Institute of Mortgage and Real Estate

Class Schedule August 2005

Wednesday – 08/09 Instructor: Roger Rothberg 9:00 AM to 11:30 AM
Understanding and analyzing the Appraisal. – Each Loan Agent must be able to read and understand the appraisal for his client's benefit. The appraiser's value of the property is NOT the only criteria for an Underwriter's decision in the approval process.
Cost: \$55.00 2.5 hours of CEU credit

Thursday – 08/10 Instructor: Roger Rothberg 9:00 AM to 11:30 AM
Sub Prime Loans - It is important also that the Loan Agent helps everyone who could qualify for a mortgage loan to have the facts of those programs that are aimed at the income, credit or paper work challenged.
Cost: \$50.00 2.5 hours of CEU credit

Thursday – 08/10 Instructor: Harry Heideman 4:00 PM to 6:30 PM
Introduction to Commercial Real Estate Lending – Basic class in Who, Why, Where and How of commercial real estate lending.
Cost: \$40.00 2.5 Hours of lecture
No CEU credit

*including Hand-out materials

All classes are subject to change without notice!

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Go online to register: www.aimre.com

American Institute of Mortgage and Real Estate

Class Schedule July 2005

Tuesday – 08/16 9:00 AM to 11:30 AM
History of the Mortgage Lending Industry – Banking, Savings and Loans, Mortgage Banking and Mortgage Brokering are the main source of mortgage loan entities that solicit, process and fund mortgage loans and their relationship to the consumer -
cost: \$50.00 2.5 hours of CEU credit

Wednesday – 08/17 Instructor: Roger Rothberg 9:00 AM to 3:00 PM
Interview (1 hr break mid course)
The importance of the Loan Agent's responsibility to systematically request and review all pertinent items required to make an intelligent decision on which mortgage loan program would best suite the client's needs. How to best present this information to the underwriter for a professional treatment of the client.
cost: \$100.00* 5 hours of CEU credits

Thursday – 08/18 Instructor: Roger Rothberg
Application/Processing for Loan Agents 9:00 AM to 11:30 AM
Taking the application is an art form developed to perfect your professionalism with your client's best interest at the center of this necessary process. Know when and were to collect the required support documentation for the client's program as agreed upon by the borrower.
Cost: \$55.00* 2.5 hours of CEU credit

Thursday – 08/18 Instructor: Harry Heideman 4:00 PM to 6:30 PM
Introduction to Commercial Real Estate Lending – Basic class in Who, Why, Where and How of commercial real estate lending.
Cost: \$40.00 2.5 Hours of lecture
No CEU credit

* including Hand-out materials

All classes are subject to change without notice!

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Go online to register: www.aimre.com

American Institute of Mortgage and Real Estate

Class Schedule July 2005

Tuesday – 08/23 Instructor: Roger Rothberg 9:00 AM to 11:30 AM
Understanding and analyzing the Credit Report. – Each Loan Agent must understand how to read a credit report and verify that all the information is true and correct for the client's best effort management of their credit.

Cost: \$50.00 *

2.5 hours of CEU credit

Thursday – 08/25 Instructor: Roger Rothberg 9:00 AM to 11:30 AM
Understanding and analyzing the Appraisal. – Each Loan Agent must be able to read and understand the appraisal for his client's benefit. The appraiser's value of the property is NOT the only criteria for an Underwriter's decision in the approval process.

Cost: \$55.00

2.5 hours of CEU credit

Friday – 08/30 Instructor: Roger Rothberg 9:00 AM to 11:30 AM
Sub Prime Loans - It is important also that the Loan Agent helps everyone who could qualify for a mortgage loan to have the facts of those programs that are aimed at the income, credit or paper work challenged.

Cost: \$50.00

2.5 hours of CEU credit

*including Hand-out materials

All classes are subject to change without notice!

Please call Roger Rothberg 953 – 8690 or
fax in the registration form to 953-8660

Go online to register: www.aimre.com

American Institute of Mortgage and Real Estate

Please ask about Group discount

Registration form:

Your Name _____
Please Print (as you want it on your certificate)

Your Company Name _____

Your Business Phone # _____

Your Business Fax # _____

Your e-mail address (you use regularly) _____
Please Print

Class Name _____

Class Date _____

Please one registration form per class.

Please fax to 953 – 8660

→Please be prepared to pay by cash or check at the door..

Confirmation will made ASAP

To talk to Roger Rothberg call 953-8690

Please refer to the Class schedule for Class Date, Time and Instructor.

All classes will be held at this address unless notified of change.
– 7251 W. Lake Mead Blvd., Suite 500 (conference room)

Class will be cancelled if less than 5 students in attendance.

Go online to register: www.aimre.com